



Training report

on innovation procurement in HORIZON 2020

Basic Training on PCP/PPI “Understanding Innovation Procurement in HORIZON 2020”, 12th of May 2015, Vienna

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1. Summary

A 1-day basic training on innovation procurement in the context of Horizon 2020 was organised on the 12th of May 2015 following a Meet&Exchange Workshop on the same issue the day before. The training was aiming at

- increasing the know-ledge base on PCP/PPI among NCPs
- getting a clearer picture of good practises for the successful implementation of PCP/PPI and useful NCP services in this context. (see Annex1: Agenda)

The **interest** in this training opportunity was very high, **43 NCPs from 22 countries** followed the invitation to this training and participated (see Annex2: list of participants)

Feedback of participants: The training was very well received and appreciated among the participants. The overall mark was **excellent 1,45. 97% were satisfied or very satisfied** with the training. Overall, the participants liked the very interactive character of the event and the good working atmosphere. Suggested improvements particularly tackled the inclusion of more examples. As the topic was quite complex core issues should have explained more basically and perhaps repeated more often.

The general remarks in the feedback forms reflected again the general satisfaction with the training. Some examples (could perhaps be put on the website of the NCP-Academy):

„more of that kind of workshops for NCPs“

„great work! Keep it up!“

„I’m looking forward to next action“

„I found it great, that you have managed to split this complex topic into many pieces and make it sound so interesting. Good job“

.....

(see Annex3: Detailed feedback of participants)

After the meeting the participants were asked to send a **testimonial** per e-mail. 2 persons replied and sent some nice comments which can be put as teasers at the NCP-Academy website. (see Annex4: Testimonials)

2. Lessons learnt (Feedback from trainers and organisers)

The following bullet points reflect the feedback of the organisers and trainers resulting from a short feedback meeting held a couple of days after the training. The findings should be taken into account when setting up further trainings on PCP/PPI.

Before the meeting:

- Timing of the training was very good – the interest was very high
- Promotion channels (via CO-NCPs and coordinators of NCP-networks) worked very well
- Design was very interactive, the set-up of this new training was very resource intensive, from this point of view it would be more efficient to offer the training more often, the interest of the community is there.
- Many speakers and trainers were engaged also with interactive parts – the coordination and briefing beforehand was time-consuming
- Preparation material was sent before the training to all registered participants. This was very well received.
- FFG was very engaged in the preparation of the training – next time more distribution of work among the project partners would be desirable

At the meeting:

- Training was well designed, Interactive elements were well received
- Tackling of difficult topics (f.e. the legal dimension of PCP/PPI) through bilateral discussion was a very good method
- The programme was dense – could have been extended to a 1,5 or even 2 days training
- The EC was not present (only at the Meet&Exchange Workshop the day before), next time ensure presence of EC

Follow-up:

- Follow-up training in 2 years (2017) recommended including also best-practise examples (f.e. Silver or other FP7 projects are finished then)

3. Annex 1 – Agenda

Background and Aim

Pre-commercial procurement (PCP) and Public Procurement of Innovative Solutions (PPI) are new instruments under HORIZON 2020. In 2014 the European Commission launched 3 calls for PCP Cofund Actions in the area of Information and Communication Technologies and various calls for Coordination and Support Actions (CSAs) to support networking of public procurers. Results show that the overall participation in these calls has been rather limited. Currently further 6 PCP Cofund Actions, 6 PPIs and 4 CSAs are open or forthcoming. The planning for the work-programme 2016/2017 is ongoing. NCPs are in charge of promoting and advising these instruments, thus a good knowledge base on the concept of PCP/PPI and on the target group of procurers is crucial for the successful NCP service provision.

For this reason the NCP-Academy organises a 1-day basic training on PCP/PPI aiming at:

- increasing the know-ledge base on PCP/PPI among NCPs
- getting a clearer picture of good practises for the successful implementation of PCP/PPI and useful NCP services in this context.

Participants will

- get a deep insight into the instruments of PCP/PPI including knowledge about the political background, the design of the PCP/PPI instruments, the process of innovation procurement, the funding, some legal aspects and the context of the European procurement guidelines.
- discuss different players/target groups of PCP/PPI and ways of approaching and advising them

Target group

NCPs wanting to increase their knowledge on PCP/PPI and understand these instruments properly

The number of participants is limited up to 25-30 persons

Methods Presentations, show-cases, group-works, interactive exercises

9.30 am – 4.30 pm

- Welcome
- Why innovation procurement? Horizon 2020 and experiences of the ERAC Task Force Innovation Procurement
- Understanding the PCP/PPI scheme of Horizon 2020 including closer inspection of players involved
- How to motivate procurers: Questions and answers with different actors in PCP/PPI
- Characteristics of project planning, proposal writing, evaluation and implementation of PCP/PPI projects at a glance
- The legal frame of PCP/PPI in the light of the European procurement guideline (including the interplay between national and European procurement guidelines)
- Summary, feedback and end of training

Moderator

Juergen Rattenberger | FFG European and International Programmes

Trainers & Speakers

Eva Buchinger | Austrian Institute of Technology

Jeannette Klonk | FFG European and International Programmes

Nina Widmark | Vinnova

Marlene Grauer | ICLEI

Johan Lundström | Swedish Competition Authority

Anne Muengersdorff | OECD

Georg Zellhofer | Kanzlei Schramm & Oehler

4. Annex 2 – List of Participants

Name	Organization
Angiolini Elena	impulse.brussels former Brussels Enterprise Agency
Arevalo Gonzalo	Instituto de Salud Carlos III
Balodis Juris	State Education Development Agency
Baumgartner Martin	FFG European and International Programmes
Beno Peter	CVTISR
Boc Mojca	MIZŠ
Bouchon Sara	Luxinnovation
Buchinger Eva	AIT - Austrian Institute of Technology
Cerbini Benedetta	Apre
Firu Oana	National Authority for Scientific Research
Flandorfer Astrid	FFG European and International Programmes
Gedikli Firat	TUBITAK
Grauer Marlene	ICLEI
Hanzelova Veronika	CVTI SR
Hermanovská Iveta	Slovak Scientific and Technical Information Center
Hoffmann Andrea	FFG European and International Programmes
Hurtova Natasa	CVTI SR
Kalodimou Vassiliki	PRAXI Network
Kennedy Gerard	Enterprise Ireland
Kindler Andrea	FFG European and International Programmes
Klonk Jeannette	FFG European and International Programmes
Kotoucek Jiri	Technology Centre ASCR
Lasser Stefan	FFG European and International Programmes
Lideikyte Domile	Agency for Science, Innovation and Technology

Lundström Johan	Swedish Competition Authority
Muengersdorff Anne	OECD
Persembe Ahu	TUBITAK
Petrasova Viera	Slovak Scientific and Information Centre
Rattenberger Jürgen	FFG European and International Programmes
Ribeiro Eunice	Foundation for Science and Technology
Rohsmann Katarina	FFG European and International Programmes
Schijns Michael	RVO
Simkova Katarina	CVTI SR
Steininger Birgit	FFG European and International Programmes
Stürzebecher Daniel	PT - DLR
Trammer Barbara	IPPT PAN
Tzatzanis Michalis	FFG European and International Programmes
Umek Venturini Andreja	Ministry of Education, Science and Sport
Vukusic Katarina	Agency for Mobility and EU Programmes
Weber Pamela	PT - DLR
Widmark Nina	Vinnova
Zellhofer Georg	Kanzlei Schramm & Oehler
Zsapková Haringová Dominika	Technology Centre of Academy of Sciences of the CR

5. Annex 3 - Detailed feedback of participants

participants TOTAL	43	31
	Feedback received	1,45

Final Grade 1,45

	++	+	~	-	---	
1. Overall, how satisfied are you with the Training?	18	12	1	-	---	100%
2. How satisfied are you with the practical relevance of the Training?	13	15	2	-	---	97%
3. How satisfied are you with the content of the following parts of the Training?						
Why innovation procurement? Political background	20	8	3	-	---	100%
Understanding the PCP/PPI scheme of Horizon 2020	11	17	1	2		100%
How to motivate procurers	14	10	6			97%
Characteristics of project planning, proposal writing	13	13	1	1		90%
The legal frame of PCP/PPI	15	12	2			94%
4. How satisfied are you with the structure and methods used?	20	8	3	-	---	100%
5. How satisfied are you with time given for discussion / teamwork during the Training?	19	11	1	-	---	100%
6. How satisfied are you with the atmosphere at the Training?	27	4		-	---	100%
7. How satisfied are you with the organisation of the Training?						
Meeting rooms	25	6		-	---	100%
Catering	29	2				100%
Technical Equipment	27	4				100%
Group Size	27	4				100%

I especially liked

- Many different kind of interaction exercises
- The film presented at the end
- the interactivity and methods used
- the atmosphere, thanks!
- the interaction you made available in the training
- the interactive method; working atmosphere
- the interactive parts and group work and video :)
- Having first basis of PCP. Finally some concrete examples which are not provided by European Commission
- Practical exercises to put new knowledge in place
- The discussion at the very beginning, the "panel discussion", the interactive parts; The host: nice support, competent & charming moderator
- A practical aspect of training; a very clear and understandable presentation on legal issue; the panel session; convincing performance of Eva Buchinger
- Very good time management, super moderation!
- interaction of discussion
- team work - project planning
- The opener of the moderator and the warm atmosphere of the training
- It was well organized and moderated
- many interactive parts/room set-up; good amount of breaks
- interactive methods
- The speech by Eva Buchinger (and the fact that she did not use a power point presentation)
- how organized and well summarized the training was
- Prepared materials and documents; working in smaller groups
- Characteristics of project planning, proposal writing
- practical input from many different perspectives: legal, ERAC, projects,..; discussion panel; time management
- Presentations, speaker, moderator, organisation
- Excellent moderator of the training day; Very good balance of activities
- Overall atmosphere, speakers
- the attitude of the speaker

Next time, I would improve

- a more detailed presentation of one concrete project from writing proposal to end of project
- More detailed explanation of the core issue, maybe repeat it to be sure everyone got it :)
- Legal presentation maybe was too short
- the presentation on PPI/PCP --> different method, more lively, also examples in the presentation; presenter (FFG) was difficult to understand
- audit H2020, IPR
- "Behavioural" questions, such as motivation of profures would need to have the brainstorming input of participants and speakers can elaborate on the input already provided to them
- I would include more examples
- present NCP Academy

- give some practical examples (eg outcomes of PCP projects in FP7, best practise examples); "Innovation partnership" should have been explained (Not just mentioned)
- shorter training
- Invite some procurers if possible and get their points on PCP/PPI
- acoustics - make sure mic is used when questions are asked
- more time for practical questions
- I'm interested in an advanced training on PCP/PPI

In general I want to say that

- more of that kind of workshop for NCPs
- Great work! Keep it up!
- I'm looking forward to next action
- Thank you for everything and hosting us in such a wonderful way :)
- I found it great that you have managed to split this complex topic into many peaces and make it so interesting! Good job!
- it was very helpful to my work as NCP
- Thank you, well done!
- Nice atmosphere, useful training
- I miss some practical information on running specific legal issues of PCP & PPI . But I am very satisfied
- Good training, covered all the basics, tight programme but well set up! However, very complex topic - Thank you!
- great event, super organization, a lot of new knowledge
- Thank you, I feel not done with this "messy" topic of PPI/PCP :)
- Thank you for all has been done! Excellent job!
- The combination of speaker presentations with interactive exercise is very valuable for "digesting" the information
- It's been quite a useful & pleasant experience.
- Thanks!
- Would have been interesting to hear a speaker from a different country that just Austria, Germany and Sweden (eg from a "new" EU Memberstate)
- It was an important training and I'm looking forward for future results.
- I really appreciate the training
- It was a very good workshop, very well thought out and implemented
- Thank you!
- Great job!
- I'm very satisfied

6. Annex 4 - Testimonials

Name: Gerard Kennedy
Organisation: Enterprise Ireland

This was an excellent workshop and all the fundamental details and aspects relating to PCP and PPI in Horizon 2020 were dealt with in depth by a number of key speakers. There was also a panel discussion, where most of these key speakers shared their experiences and best practices on motivating national and regional procurement agencies to become involved in PCP and PPI projects.

Name: Veronika Hanzelová, Nataša Hurtová, Iveta Hermanovská, Peter Beňo, Viera Petrášová, Katarína Šimková
Organisation: Slovak Scientific and Technical Information Centre (CVTI SR)

We would like to thank you for organising such comprehensive training on PCP and PPI. The structure of the training has enabled us to comprehend the topic of PCP and PPI in H2020. Much valued was experience directly from the people already invested in creating such proposals, as well as the possibility to share freely experience with other NCPs on this subject. Thank you and well done! We are looking forward to another training!